



## **INVESTOSURE**

**INVEST WITH PEACE**

### **About Company:-**

Investosure is a trade mark registered under the name of HNS Pro Solutions Pvt Ltd. We started as a proprietor firm in 2010 as private fund lender organization with a single branch in Sonipat, Haryana.

In 2012, we entered in Portfolio Management Services giving our clients diversified investment options. We extended our products from individual unsecured loans to Mutual Funds, Stock Market Training, Advisory Services, Insurance and Real Estate Investments and Consultations.

In 2014, we were able to provide services to our clients with various investment options and avenues .

Now, we have grown to a team of more than 150+ member across 5 locations in Delhi NCR. Our motive is to provide financial stability and security to individuals.

### **Our Services:-**

Customized and tailor made services for everyone.

- 1. Wealth Creation:-** We help you to grow your money, we make your money to work for you. You don't need to worry about it.
- 2. Protection:-** Analysis of Risk and taking measure to avoid/minimize the effect with our expertise and services, you can be at ease and enjoy your life.
- 3. Retire in style:-** Want to travel across the world, take up any hobby or start up whatever you want to do, we'll make sure that you can enjoy your life

after retirement to fullest.

**Website:-** [www.investosure.in](http://www.investosure.in)

## **Job Profile:- Sales Executive**

We are seeking an individual with an authentic passion for our organization. The ideal candidates will share our company values with honesty, transparency and a commitment to customers satisfaction and can be broadcast these values in the market. The role offers a competitive benefit packages, including flexible commission

### **Job Description:-**

- Generate Quality leads to expand our customer base.
- Meet or exceed sales goals and contribute to month over month growth.
- Improve our time spent winning and closing sales.
- Generate new customer leads.
- Perform outreach to specified customer segments/territories.
- Provide a daily summary of calls and lead status.
- Prepare monthly sales report.
- Present and up sell company offerings to new customers.
- Generating Leads from Self (natural) Market.
- Converting leads into successful sales.
- Hiring agents and vendors.
- Planning and preparing timeline for training of vendors and agents with training team
- Motivating agents/vendors/ free-lancers for achieving sales benchmarks.
- Adherence to TAT for achieving set goals and benchmarks.
- Creating plan layout and execution strategies for given territory.
- Perks & Incentive start after probation period.

### **Skills & Qualification :-**

- A Bachelor's/Master degree in business, marketing and related field.
- People with banking exp. will be preferred.
- Experience: 0-1 year.

- Strong communication skills.
- Target Oriented
- Go-getting and Self- motivated.
- Confident and knowledge of market.
- **People** handling skills.

## Remuneration Offered:-

- **CTC :-** 5 lakh to 7 lakh
- **Other Perks :-**
  - Reward and Recognition Plan for Employee
  - Foreign Trips
  - Up to 80% Scholarship for advance courses skill employee program.
  - Work from home
  - Electronic Gadgets

## Interview Process:-

- HR round – Online/ Offline
- Operations Round

For more details please visit:

<https://www.investosure.in/currentopenings.html> or,

Call:- +91 8400194510

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